■ CITIZENS & NORTHERN CORPORATION

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E-Mail: cnemail@cnbankpa.com Web Page: http://www.cnbankpa.com

Stock Symbol: CZNC

Chartered 1864

FEDERAL DEPOSIT INSURANCE CORP

June 30, 2014

QUARTERLY REPORT

Dear Shareholder:

Net income of \$8,451,000 for the first six months of 2014 remained respectable as evidenced by a Return on Average Assets (ROAA) of 1.38%. First half 2014 net income was 12.70% less than the first half of 2013. There were two major reasons for the decline. First, net interest income after provision for loan losses for the first six months of 2014 declined \$1,482,000 compared to the first six months of 2013 due to cash flows being reinvested at considerably lower yields causing margin compression. Secondly, as mortgage refinancing has slowed, net gains from sales of loans decreased \$640,000 as compared to the first half of 2013. On a positive note noninterest expenses were reduced by \$202,000.

Total assets grew 2.27% as compared to one year ago though loans continued to decline by 5.16% due to soft loan demand. Deposits and Repo Sweep Accounts increased by 3.01% over the last twelve months, and borrowed funds were reduced by \$12,271,000. Trust Assets Under Management increased to \$824,279,000, a robust increase of 13.28%.

Capital ratios remain strong and dividends of 52 cents per share were paid during the first six months of 2014 which represents a 4.0% increase over the prior year. Based on a quarter ending market share price of \$19.49 the dividend payout represents a very attractive 5.34% yield.

As shareholders, we continue to solicit your support and stand willing to address any concern you may have.

Charles H. Updegraff, Jr. Chairman, President & CEO

BOARD OF DIRECTORS

Charles H. Updegraff, Jr. - Chairman

Dennis F. Beardslee Jan E. Fisher R. Bruce Haner Susan E. Hartley Leo F. Lambert Raymond R. Mattie Edward H. Owlett, III Leonard Simpson James E. Towner Ann M. Tyler

CITIZENS & NORTHERN BANK

1-877-838-2517

OFFICES

428 S. Main Street, ATHENS, PA 18810 3 Main Street, CANISTEO, NY 14823 10 N Main Street, COUDERSPORT, PA 16915 111 Main Street, **DUSHORE**, PA 18614 563 Main Street, EAST SMITHFIELD, PA 18817 104 Main Street, ELKLAND, PA 16920 135 East Fourth Street, EMPORIUM, PA 15834 6250 County Route 64, HORNELL, NY 14843 230-232 Railroad Street, JERSEY SHORE, PA 17740 102 E. Main Street, KNOXVILLE, PA 16928 514 Main Street, LAPORTE, PA 18626 4534 Williamson Trail LIBERTY, PA 16930 1085 S. Main Street, MANSFIELD, PA 16933 612 James Monroe Avenue, MONROETON, PA 18832 3461 Rte.405 Highway, MUNCY, PA 17756 100 Maple Street, **PORT ALLEGANY**, PA 16743 24 Thompson Street, RALSTON, PA 17763 1827 Elmira Street, SAYRE, PA 18840 2 E. Mountain Ave., SO. WILLIAMSPORT, PA 17702 41 Main Street, TIOGA, PA 16946

428 Main Street, **TOWANDA**, PA18848 Court House Square, **TROY**, PA 16947 90-92 Main Street, **WELLSBORO**, PA 16901 130 Court Street, **WILLIAMSPORT**, PA 17701 1510 Dewey Ave., **WILLIAMSPORT**, PA 17702

Route 6, **WYSOX**, PA 18854

TRUST & FINANCIAL MANAGEMENT GROUP

3 Main Street, Canisteo, NY 14823 607-698-4295
10 N Main Street, Coudersport, PA 16915 800-921-9150
1827 Elmira Street, Sayre, PA 18840 888-760-8192
428 Main Street, Towanda, PA 18848 888-987-8784
90-92 Main Street, Wellsboro, PA 16901 888-487-8784
130 Court Street, Williamsport, PA 17701 866-732-7213

ACCOUNT SERVICES - 90-92 Main St., Wellsboro, PA 16901
BANKCARD SERVICES - 90-92 Main St., Wellsboro PA 16901 800-577-8001

ELECTRONIC BANKING – 10 Nichols St., Wellsboro, PA 16901

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C&N FINANCIAL SERVICES CORPORATION – 90-92 Main Street, Wellsboro, PA www.cnfinancialservices.com

866-ASK-CNFS

CONDENSED, CONSOLIDATED EARNINGS INFORMATION

	2ND	1ST	2ND		HS ENDED
	QUARTER 2014	QUARTER 2014	QUARTER 2013	JUN 2014	E 30, 2013
	(Current)	(Prior Qtr)	(Prior Yr)	(Current)	(Prior Yr)
Interest and Dividend Income	\$11,563	\$11,406	\$12,355	\$22,969	\$25,002
Interest Expense	1,290	1,288	1,415	2,578	3,015
Net Interest Income	10,273	3 10,118	10,940	20,391	21,987
Provision (Credit) for Loan Losses	446	311)	66	135	249
Net Interest Income After Provision (Credit) for Loan Losses	9,827	10,429	10,874	20,256	21,738
Other Income	3,980		4,191	7,731	8,034
Net Gains on Available-for-sale Securities	103	31	100	134	1,259
Loss on Prepayment of Borrowings	C) (0	0	1,023
Other Noninterest Expenses	8,347		8,520	16,871	17,073
Income Before Income Tax Provision	5,563			11,250	12,935
Income Tax Provision	1,400	1,399	1,671	2,799	3,255
Net Income	\$4,163	\$4,288	\$4,974	\$8,451	\$9,680
DED COMMON CHARE DATA					
PER COMMON SHARE DATA:	# 0.00	ф	Φ0.40	Ф0.00	#0.70
Net Income - Basic	\$0.33			\$0.68	\$0.78
Net Income - Diluted	\$0.33		•	\$0.68	\$0.78
Dividend Per Share	\$0.26	-	•	\$0.52	\$0.50
Number Shares Used in Computation - Basic	12,441,679			12,429,717	12,331,943
Number Shares Used in Computation - Diluted	12,459,384	12,444,797	12,369,311	12,451,459	12,359,284
CONDENSED, CONSOLIDATED BALANCE SHEET DATA					
(In Thousands, Except Per Share Data) (Unaudited)					
	JUNE 30,	MAR. 31,	JUNE 30,		
	2014	2014	2013		
ASSETS		· <u> </u>			
Cash & Due from Banks	\$59,948	\$61,087	\$35,776		
Available-for-sale Securities	512,748	484,014	470,068		
Loans Held for Sale	0	133	725		
Loans, Net	614,347	617,475	647,772		
Intangible Assets	12,012	12,020	12,055		
Other Assets	57,150	60,410	61,948		
TOTAL ASSETS	\$1,256,205	\$1,235,139	\$1,228,344		
LIABILITIES	4075 555	000/	4050		
Deposits	\$979,239	\$961,833	\$950,769		
Repo Sweep Accounts	4,637	4,730	4,387		
Total Deposits and Repo Sweeps	983,876	966,563	955,156		
Borrowed Funds	73,201	73,270	85,472		
Other Liabilities	9,955	10,544	8,355		
TOTAL LIABILITIES	1,067,032	1,050,377	1,048,983		
SHAREHOLDERS' EQUITY					
Common Shareholders' Equity, Excluding Accumulated					
Other Comprehensive Income (Loss)	102 757	192 220	176 691		

183,757

5,316

189,173

\$1,256,205

100

182,220

2,442

184,762

\$1,235,139

100

176,681

2,832

179,361

\$1,228,344

(152)

CONDENSED, CONSOLIDATED FINANCIAL HIGHLIGHTS

(In Thousands, Except Per Share Data) (Unaudited)

Other Comprehensive Income (Loss)

Net Unrealized Gains/Losses on Available-for-sale Securities

TOTAL SHAREHOLDERS' EQUITY

Defined Benefit Plans

Accumulated Other Comprehensive Income (Loss):

TOTAL LIABILITIES & SHAREHOLDERS' EQUITY

	JUN	IS ENDED E 30,	% INCREASE
EADNINGS DEDECOMANCE	<u>2014</u>	<u>2013</u>	(DECREASE)
EARNINGS PERFORMANCE Net Income	¢0 /E1	¢ 0 600	-12.70%
Return on Average Assets	\$8,451 1.38%	\$9,680 1.56%	-11.54%
Return on Average Equity	9.16%	10.57%	-13.34%
Retuin on Average Equity	9.1076	10.57 /6	-13.3470
BALANCE SHEET HIGHLIGHTS			
Total Assets	\$1,256,205	\$1,228,344	2.27%
Available-for-Sale Securities	512,748	470,068	9.08%
Loans (Net)	614,347	647,772	-5.16%
Allowance for Loan Losses	7,267	7,198	0.96%
Deposits and Repo Sweep Accounts	983,876	955,156	3.01%
	333,313	333,133	0.0.70
OFF-BALANCE SHEET			
Outstanding Balance of Mortgage Loans Sold			
with Servicing Retained	150,725	126,489	19.16%
Trust Assets Under Management	824,279	727,647	13.28%
SHAREHOLDERS' VALUE (PER COMMON SHARE) Net Income - Basic	\$0.68	\$0.78	-12.82%
Net Income - Diluted	\$0.68	\$0.78	-12.82%
Dividends	\$0.52	\$0.70	4.00%
	•	-	
Common Book Value	\$15.19	\$14.52	4.61%
Tangible Common Book Value	\$14.23	\$13.55 \$40.33	5.02%
Market Value (Last Trade)	\$19.49	\$19.32	0.88%
Market Value / Common Book Value	128.31%	133.06%	-3.57%
Market Value / Tangible Common Book Value	136.96%	142.58%	-3.94%
Price Earnings Multiple	14.33	12.38	15.75%
Dividend Yield	5.34%	5.18%	3.09%
Common Shares Outstanding, End of Period	12,450,005	12,351,522	0.80%
SAFETY AND SOUNDNESS			
Tangible Common Equity / Tangible Assets	14.24%	13.76%	3.49%
Nonperforming Assets / Total Assets	1.44%	0.80%	80.00%
Allowance for Loan Losses / Total Loans	1.17%	1.10%	6.36%
Total Risk Based Capital Ratio (a)	27.59%	25.75%	7.15%
Tier 1 Risk Based Capital Ratio (a)	26.27%	24.49%	7.10%
Leverage Ratio (a)	14.06%	13.51%	4.07%
Lovolago Italio (a)	14.00/6	13.5176	4.07 /6
AVERAGE BALANCES			
Average Assets	\$1,228,111	\$1,243,433	-1.23%
Average Equity	\$184,470	\$183,111	0.74%
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⁽a) Capital ratios for the most recent period are estimated.

CITIZENS & NORTHERN CORPORATION

AVAILABLE-FOR-SALE SECURITIES	June 30, 2014 March 31, 2014 Decemb		June 30, 2014 March 3		December	ember 31, 2013	
(In Thousands)	Amortized	Fair	Amortized	Fair	Amortized	Fair	
	Cost	Value	Cost	Value	Cost	Value	
Obligations of U.S. Government agencies	\$29,162	\$28,452	\$29,667	\$28,523	\$47,382	\$45,877	
Obligations of states and political subdivisions:							
Tax-exempt	123,140	127,593	124,282	127,179	127,748	128,426	
Taxable	34,577	34,717	33,833	33,624	35,154	34,471	
Mortgage-backed securities	91,051	93,613	91,178	92,930	84,849	86,208	
Collateralized mortgage obligations,							
Issued by U.S. Government agencies	219,858	218,506	194,508	192,066	182,372	178,092	
Other collateralized debt obligations	660	660	660	660	660	660	
Total debt securities	498,448	503,541	474,128	474,982	478,165	473,734	
Marketable equity securities	6,122	9,207	6,128	9,032	6,038	8,924	
Total	\$504,570	\$512,748	\$480,256	\$484,014	\$484,203	\$482,658	

Summary of Loans by Type
(Excludes Loans Held for Sale)

(In Thousands)	June 30, 2014	Mar. 31, 2014	Dec. 31, 2013	June 30, 2013
Residential mortgage:				
Residential mortgage loans - first liens	\$291,690	\$295,869	\$299,831	\$304,806
Residential mortgage loans - junior liens	22,401	23,048	23,040	24,797
Home equity lines of credit	34,633	34,755	34,530	33,076
1-4 Family residential construction	13,948	12,635	13,909	14,895
Total residential mortgage	362,672	366,307	371,310	377,574
Commercial:				
Commercial loans secured by real estate	145,934	146,569	147,215	155,168
Commercial and industrial	46,778	40,477	42,387	45,812
Political subdivisions	11,617	10,436	16,291	24,033
Commercial construction and land	8,550	14,692	17,003	20,189
Loans secured by farmland	8,380	8,602	10,468	11,134
Multi-family (5 or more) residential	10,548	10,906	10,985	6,397
Agricultural loans	3,116	3,159	3,251	3,061
Other commercial loans	13,816	14,343	14,631	543
Total commercial	248,739	249,184	262,231	266,337
Consumer	10,203	10,327	10,762	11,059
Total	621,614	625,818	644,303	654,970
Less: allowance for loan losses	(7,267)	(8,343)	(8,663)	(7,198)
Loans, net	\$614,347	\$617,475	\$635,640	\$647,772

Loans Held for Sale

(In Thousands)	June 30, 2014	Mar. 31, 2014	Dec. 31, 2013	June 30, 2013
Residential mortgage loans originated and serviced - outstanding balance	\$150,725	\$147,524	\$146,008	\$127,214
Less: outstanding balance of loans sold	(150,725)	(147,391)	(145,954)	(126,489)
Loans held for sale, net	\$0	\$133	\$54	\$725

	3 Months Ended June 30, 2014	3 Months Ended Mar. 31, 2014	6 Months Ended June 30, 2014	6 Months Ended June 30, 2013
Balance, beginning of period	\$8,343	\$8,663	\$8,663	\$6,857
Charge-offs	(1,546)	(274)	(1,820)	(245)
Recoveries	24	265	289	337
Net (charge-offs) recoveries	(1,522)	(9)	(1,531)	92
Provision (credit) for loan losses	446	(311)	135	249
Balance, end of period	\$7,267	\$8,343	\$7,267	\$7,198

PAST DUE AND IMPAIRED LOANS, NONPERFORMING ASSETS AND TROUBLED DEBT RESTRUCTURINGS (TDRs) (In Thousands)

(June 30, 2014	Mar. 31, 2014	Dec 31, 2013	June 30, 2013
Impaired loans with a valuation allowance	\$3,804	\$9,576	\$9,889	\$1,874
Impaired loans without a valuation allowance	10,258	5,430	6,432	5,097
Total impaired loans	\$14,062	\$15,006	\$16,321	\$6,971
Total loans past due 30-89 days and still accruing	\$4,837	\$7,650	\$8,305	\$6,114
Nonperforming assets:				
Total nonaccrual loans	\$13,598	\$14,257	\$14,934	\$6,697
Total loans past due 90 days or more and still accruing	3,050	2,160	3,131	2,202
Total nonperforming loans	16,648	16,417	18,065	8,899
Foreclosed assets held for sale (real estate)	1,419	1,321	892	890
Total nonperforming assets	\$18,067	\$17,738	\$18,957	\$9,789
Loans subject to troubled debt restructurings (TDRs):				
Performing	\$2,069	\$3,020	\$3,267	\$2,187
Nonperforming	6,038	112	908	1,154
Total TDRs	\$8,107	\$3,132	\$4,175	\$3,341
Total nonperforming loans as a % of loans	2.68%	2.62%	2.80%	1.36%
Total nonperforming assets as a % of assets	1.44%	1.44%	1.53%	0.80%
Allowance for loan losses as a % of total loans	1.17%	1.33%	1.34%	1.10%
Allowance for loan losses as a % of nonperforming loans	43.65%	50.82%	47.95%	80.89%

	3 Months Ended 6/30/2014 Average	Rate of Return/ Cost of Funds	3 Months Ended 3/31/2014 Average	Rate of Return/ Cost of Funds	3 Months Ended 6/30/2013 Average	Rate of Return/ Cost of Funds
	Balance	%	Balance	%	Balance	%
EARNING ASSETS						
Available-for-sale securities,						
at amortized cost:						
Taxable	\$372,666	2.18%	\$345,663	2.22%	\$323,248	2.14%
Tax-exempt	123,568	5.35%	126,030	5.45%	132,198	5.76%
Total available-for-sale securities	496,234	2.97%	471,693	3.08%	455,446	3.19%
Interest-bearing due from banks	33,106	0.39%	30,099	0.40%	23,044	0.40%
Federal funds sold	0	0.00%	0	0.00%	3	0.00%
Loans held for sale	282	7.11%	119	10.22%	787	6.12%
Loans receivable:						
Taxable	585,593	5.54%	595,514	5.45%	625,215	5.79%
Tax-exempt	36,422	5.62%	39,662	5.82%	33,690	5.88%
Total loans receivable	622,015	5.54%	635,176	5.47%	658,905	5.80%
Total Earning Assets	1,151,637	4.29%	1,137,087	4.35%	1,138,185	4.64%
Cash	17,484		16,299		16,961	
Unrealized gain/loss on securities	6,539		2,752		13,820	
Allowance for loan losses	(8,402)		(8,780)		(7,229)	
Bank premises and equipment	16,889		17,283		18,351	
Intangible Asset - Core Deposit Intangible	75		83		120	
Intangible Asset - Goodwill	11,942		11,942		11,942	
Other assets	40,965		42,326		43,127	
Total Assets	\$1,237,129		\$1,218,992		\$1,235,277	
INTEREST-BEARING LIABILITIES Interest-bearing deposits:						
Interest checking	\$179,018	0.12%	\$179,617	0.12%	\$167,404	0.12%
Money market	198,753	0.15%	195,596	0.14%	204,444	0.15%
Savings	121,741	0.10%	118,529	0.10%	117,224	0.10%
Certificates of deposit	138,250	0.81%	134,833	0.87%	150,358	1.00%
Individual Retirement Accounts	120,987	0.39%	122,389	0.38%	130,368	0.44%
Other time deposits	1,138	0.00%	812	0.00%	1,161	0.00%
Total interest-bearing deposits	759,887	0.29%	751,776	0.30%	770,959	0.35%
Borrowed funds:						
Short-term	4,766	0.08%	10,049	0.20%	5,684	0.14%
Long-term	73,232	4.03%	73,300	4.03%	73,615	4.03%
Total borrowed funds	77,998	3.79%	83,349	3.57%	79,299	3.75%
Total Interest-bearing Liabilities	837,885	0.62%	835,125	0.63%	850,258	0.67%
Demand deposits	204,664		193,402		193,115	
Other liabilities	7,971		8,158		8,292	
Total Liabilities	1,050,520		1,036,685		1,051,665	
Stockholders' equity, excluding						
other comprehensive income/loss	182,258		180,440		174,782	
Other comprehensive income/loss	4,351		1,867		8,830	
Total Stockholders' Equity	186,609		182,307		183,612	
Total Liabilities and Stockholders' Equity	\$1,237,129		\$1,218,992		\$1,235,277	
Interest Rate Spread		3.67%		3.72%		3.97%
Net Interest Income/Earning Assets		3.84%		3.89%		4.15%
Total Deposits (Interest-bearing						
and Demand)	\$964,551		\$945,178		\$964,074	

⁽¹⁾ Rates of return on tax-exempt securities and loans are presented on a fully taxable-equivalent basis, using the Corporation's marginal federal income tax rate of 35%.

⁽²⁾ Nonaccrual loans have been included with loans for the purpose of analyzing net interest earnings.

	6 Months Ended 6/30/2014 Average	Rate of Return/ Cost of Funds	6 Months Ended 6/30/2013 Average	Rate of Return/ Cost of Funds
EARNING AGGETS	Balance	%	Balance	%
EARNING ASSETS				
Available-for-sale securities,				
at amortized cost:				
Taxable	\$359,239	2.20%	\$319,451	2.23%
Tax-exempt	124,792	5.40%	131,166	5.75%
Total available-for-sale securities	484,031	3.03%	450,617	3.25%
Interest-bearing due from banks	31,611	0.40%	26,323	0.39%
Federal funds sold	0	0.00%	9	0.00%
Loans held for sale	201	8.03%	1,486	4.48%
Loans receivable:				
Taxable	590,526	5.49%	630,716	5.84%
Tax-exempt	38,033	5.72%	36,077	5.84%
Total loans receivable	628,559	5.51%	666,793	5.84%
Total Earning Assets	1,144,402	4.32%	1,145,228	4.69%
Cash	16,895		16,523	
Unrealized gain/loss on securities	4,656		15,038	
Allowance for loan losses	(8,590)		(7,178)	
Bank premises and equipment	17,085		18,502	
Intangible Asset - Core Deposit Intangible	79		126	
Intangible Asset - Goodwill	11,942		11,942	
Other assets	41,642		43,252	
Total Assets	\$1,228,111		\$1,243,433	
INTEREST-BEARING LIABILITIES Interest-bearing deposits:				
Interest checking	\$179,316	0.12%	\$170,758	0.12%
Money market	197,183	0.14%	203,293	0.14%
Savings	120,144	0.10%	116,883	0.10%
Certificates of deposit	136,551	0.84%	155,158	1.09%
Individual Retirement Accounts	121,684	0.38%	132,212	0.47%
Other time deposits	976	0.00%	1,004	0.00%
Total interest-bearing deposits	755,854	0.30%	779,308	0.38%
Borrowed funds:	700,004	0.0070	770,000	0.0070
Short-term	7,393	0.16%	4,956	0.12%
Long-term	73,266	4.03%	78,451	4.01%
Total borrowed funds	80,659	3.68%	83,407	3.78%
Total Interest-bearing Liabilities	836,513	0.62%	862,715	0.70%
Demand deposits	199,064	0.0270	189,025	0.7076
Other liabilities	8,064		8,582	
Total Liabilities	1,043,641		1,060,322	
Stockholders' equity, excluding	1,043,041		1,000,322	
	101 251		170 606	
other comprehensive income/loss	181,354		173,686	
Other comprehensive income/loss	3,116		9,425	
Total Stockholders' Equity	184,470		183,111	
Total Liabilities and Stockholders' Equity	\$1,228,111		\$1,243,433	
Interest Rate Spread		3.70%		3.99%
Net Interest Income/Earning Assets		3.86%		4.16%
Total Deposits (Interest-bearing				
and Demand)	\$954,918		\$968,333	
	φου 1,010		4300,000	

⁽¹⁾ Rates of return on tax-exempt securities and loans are presented on a fully taxable-equivalent basis, using the Corporation's marginal federal income tax rate of 35%.

⁽²⁾ Nonaccrual loans have been included with loans for the purpose of analyzing net interest earnings.

	June 30, 2014	Mar. 31, 2014	June 30, 2013	June 30, 2014	June 30, 2013
Service charges on deposit accounts	\$1,314	\$1,223	\$1,242	\$2,537	\$2,468
Service charges and fees	134	127	145	261	279
Trust and financial management revenue	1,138	1,047	1,045	2,185	1,989
Brokerage revenue	242	227	237	469	381
Insurance commissions, fees and premiums	27	32	59	59	104
Interchange revenue from debit card transactions	517	453	505	970	969
Net gains from sales of loans	265	151	552	416	1,056
(Decrease) increase in fair value of servicing rights	(53)	105	(3)	52	5
Increase in cash surrender value of life insurance	91	88	99	179	192
Net (loss) gain from premises and equipment	(1)	0	0	(1)	0
Other operating income	306	298	310	604	591
Total other operating income, before realized					
gains on available-for-sale securities, net	\$3,980	\$3,751	\$4,191	\$7,731	\$8,034

COMPARISON OF NONINTEREST EXPENSE (In Thousands)

(In Thousands)	Three	Months E	nded	Six Months Ended		
	June 30,	Mar. 31,	June 30,	June 30,	June 30,	
	2014	2014	2013	2014	2013	
Salaries and wages	\$3,646	\$3,565	\$3,635	\$7,211	\$7,235	
Pensions and other employee benefits	1,153	1,319	1,034	2,472	2,289	
Occupancy expense, net	641	715	599	1,356	1,233	
Furniture and equipment expense	466	472	483	938	977	
FDIC Assessments	146	147	147	293	299	
Pennsylvania shares tax	337	341	351	678	701	
Professional fees	144	148	461	292	618	
Automated teller machine and interchange expense	218	211	312	429	584	
Software subscriptions	201	190	209	391	432	
Other operating expense	1,395	1,416	1,289	2,811	2,705	
Total noninterest expense, before loss on						
prepayment of borrowings	8,347	8,524	8,520	16,871	17,073	
Loss on prepayment of borrowings	0	0	0	0	1,023	
Total noninterest expense	\$8,347	\$8,524	\$8,520	\$16,871	\$18,096	